

# Top Strategic Reasons You Must Invest in Enterprise Contract Management



## 1. A single source of truth for your contracts

An Enterprise CLM provides your team with a simple and easy way to search, find, track, manage & evaluate contracts in a centralized repository with metadata, tracking, and log information



## 2. Digitize & automate your contracts process

From automating requests to eForms and digital reviews and approvals, the contracting process can be completely digitized across multiple contract types and for different divisions or departments in a single system

## 3. Increased engagement of end users in the contracts process

Through the use of End-user Portals and self-service features ability to initiate contracts or requests with role-based templates, business user alerts & approvals reduce work effort & cycle time for contracts & renewals



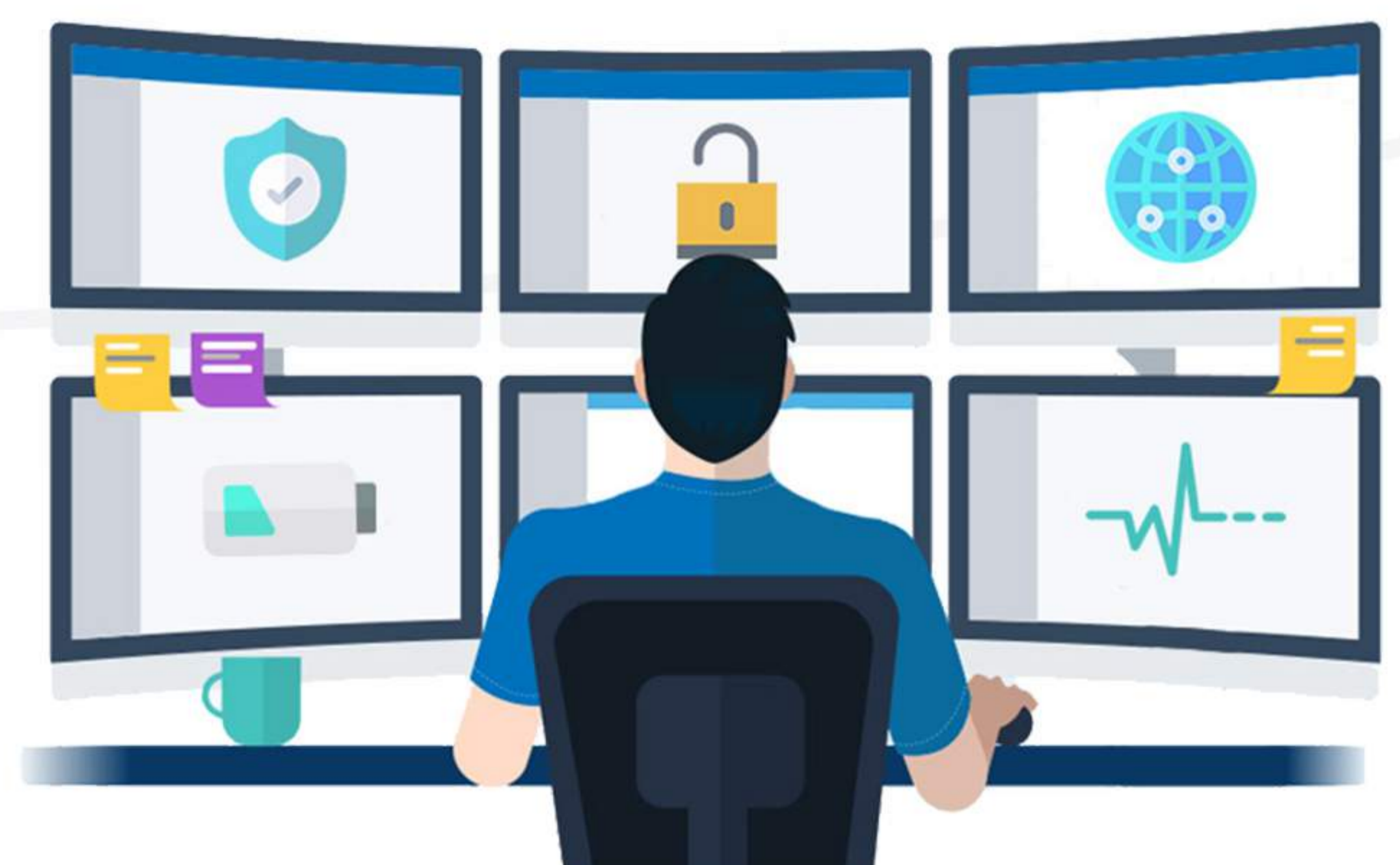
## 4. Better compliance & risk management

A robust workflow system along with defined processes for standard and non-standard terms, contracts, and business areas makes it possible to implement complete contract compliance and risk management system for the organization



## 5. Deeper insights & efficient contracts governance

The rich metadata, workflows, and lifecycle information captured during the electronic contracting process allows for better reporting and insights into your businesses while providing effective contract governance



## Why eContracts?

eContracts is an intelligent cloud-based Contract Management software developed on the Azure cloud platform. It supports end-to-end contract lifecycle process automation and provides deep, seamless integration with the Office 365 product suite.