

eContracts for Energy Industries

eContracts in collaboration with Office 365 help clients build online contract capabilities adhering to compliance with external government especially where entities operate in a highly complex regulatory environment and are subject to regulatory oversight by several government entities such as the USCFTC, FERC, etc.

We engage at a deep level across our clients' businesses in energy, oil & gas & mining sectors to develop comprehensive contract solutions required to champion business relationships with your privileged business partners. eContracts aids you to understand and mitigate regulatory and compliance risks such as market variance, bribery & corruption, technology advancement, data security, money laundering, and others.

Key Challenges

- Portfolio level management for agreements, compliance timeline, task tracking and work orders
- Support financial models and tracking of financial obligations for both sell-side (PPA) and Buy side (BDP, Interconnection) agreements.
- Monitor contractual performance of overall portfolio, contractors and subcontractors, contracts and assets using visual charts, analytics and KPIs
- Support efficient document automation (standard templates), data management and integration for executive and compliance reporting.
- Support for tracking of key activities such as renewals, incident handling, warranty claims, Insurance claims, non-compliance and close-outs.

Asset Management Contract and Obligation Analysis

Project/Reporting Related



Contract Types

- EPC Contracts, Sub-contracts
- Long Term Land Leases
- Supplier Agreements
- Insurance Policies
- Technology Licenses (Patents)

Key Obligations

- Stakeholder and Sponsor Reporting
- Legal and Regulatory permits and licenses
- Performance Bonds
- Guarantees
- Performance Reporting

Operations Related



Contract Types

- Operations and Maintenance Management
- Balance of Plant Management*
- Warranties, Spares and Maintenance
- Interconnection Agreements

Key Obligations

- Warranty Claims
- Incident and Uptime Management
- Audits and Inspections
- Preventive and Corrective Maintenance

Marketing / Sales



Contract Types

- Power Purchase Agreement
- Metering Provider Agreement
- Bonus Agreements-First Sale
- Equipment & services Contracts

Key Obligations

- Minimum Power Commitments
- Minimum Supply Commitments
- Market Price adjustments notices
- Invoicing & Payments
- Financial Reporting and Filing

eContracts Product Focus Areas



Contract Governance, Compliance and Workflows

- Centralized Repository
- Governance Areas Hierarchy
- Obligations Management and Reporting
- Risk assessment and escalations
- Users and Roles Management
- Contract Labels, Tags, Clauses



Contract Lifecycle Automation and Operations

- Renewals and Timeline
 Management
- Amendments and Change Requests
- Milestones and Reminders
- Contract Obligation Tracking
- Status Management
- eNegotiations & eSignatures



Contract Administration and Reporting

- Administration and Executive Dashboard
- Metadata Management and Custom Report Builder
- Counterparty Management
- Legal Entity Management
- Alerts and Reminders Settings
- Activity History and Audit

Oil & Gas Industries



UPSTREAM

BOO, BOOT, BOT Contracts

Conceptual Design agreements

Land & Equipment Lease & Royalties



MIDSTREAM

Seismic options Agreements

Oil and Gas Pipeline Contracts

LSTK Contracts



DOWNSTREAM

Minerals Supply Contracts

Pump/Motors/Turbine Supply Contracts

-Business Combination Agreement



UTILITIES

Collective purchase Agreements

Sales & marketing Contracts

Government Supply & Tolling Contracts



SUPPORT

Term, Framework & Metering Provider Contracts
-Control Systems & SCADA Contracts
-Civil Works Contracts

Energy Industries

Energy Resources

Production Sharing Agreements

-Project Management Contracts

-Pre FEED & FEED Contracts

Conversion Technologies

-Major Equipment & installation Contracts

-EPC, EPIC Contracts

-Fuel Processing Contracts

End-Use Technologies

-Commercial Utility Contracts

-Power Distribution Contracts

-Subcontractor supply Agreements

Energy Utilities & Services

-ESAs & Power Sale & Purchase Agreements

-Electricity Tariffs & Subsidies Agreements

-GSC, SSC, First Out Contracts

Implementation Benefits

- Improve visibility 360 degree centralized dashboard view of all plant / portfolio level contracts, obligations, counterparties and activities.
- Improved document management compliance, legal and contract documents including agreements, permits, certificates, regulatory and compliance reports.
- Fast turnaround with automated Creation of standard documents including Statement of works,
 Task orders and Notices.
- Better compliance and security with activity logs, record management and user access control.
- Subcontractor compliance Flow through terms visibility contractors, sub-contractors and stakeholders with multi-party contract support
- Best in class collaboration and self-service portals for external parties including investors, service providers, on field staff, suppliers and customers
- Enforce policies for Incidents and request management with automated workflow routing, schedules and assignment
- Plan and estimate financial and tasks with projected payments, work orders with obligations



Capabilities

Product, Solutions and Tools

Deployment Options

On the Cloud - Microsoft Azure + Office 365 integration
On Premise- SharePoint 2016 / 2013
Azure Cloud Standalone deployment

On-Premise & Cloud hybrid

Solution Areas

Contract Repository & Lifecycle Management
Contract Process Automation & Workflows
Multi-dept. Contract Governance & Policy
Management
Legal Authoring, Compliance and Legal work
management
Contract Financial Tracking and Analytics

Tools & Integrations

eSignature Integrations

OCR integrations for scanned in documents

Legacy Import & Discovery tool

Outlook and Email Integrations

Word Integration and Author tools

LoB System Integrations (CRM, Financials, ERP

etc.)

Services & Engagement

Consulting Workshops

Contract- Metadata, Workflows, Lifecycle, Governance Legal- Template & Clause Libraries, Efficiency Business- Self Service Contracts, Obligations, Alerts IT- Infrastructure, Security, Backup, Integrations

Projects & User Engagement

Legacy Contracts- Discovery & Import procedure
Global & Regional Rollouts
Capacity Planning
UAT, User Training, Webinars
Product Configuration & Solution
Implementations

Maintenance and Support Services

Product Maintenance Support, Defect Escalation Patch & Hot Fixes Management



About Optimus BT

We are a software company based in the northern suburbs of Johns Creek in Atlanta, United States. We have helped hundreds of organizations implement eContracts Software while providing our expertise on Microsoft technologies, legal and contract management business processes.

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